# How to Play Strategically in Fantasy Sports (and Win) 

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## Imperial College London

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Based on joint work with Raghav Singal (IE\&OR Columbia University)

## Motivation

Problem FormulationRelated Work \& ContributionsModeling OpponentsConstructing Double-Up PortfoliosConstructing Top-Heavy PortfoliosNumerical ResultsThe Value of Insider Trading and CollusionConclusions and Further Research

## Motivation

- Daily fantasy sports (DFS) a multi-billion dollar industry
- Millions of annual users
- Approx $\$ 3.3$ billion in entry fees in 2017 in U.S.
- DraftKings and FanDuel represent approx $97 \%$ of U.S. market



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Our Problem: How to construct a portfolio of teams for a DFS contest.

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## Preliminaries

## - Athletes

- $P$ real-world athletes ( $P \approx 100$ to 500 in a given DFS contest).
- Athletes performance denoted by $\boldsymbol{\delta} \in \mathbb{R}^{P}$. (Uncertainty \#1)


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- Our points total: $F:=\mathbf{w}^{\top} \delta$.
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- Can submit up to $N$ teams.
- Opponents
- $O$ DFS opponents ( $O \approx 1$ to 500,000 ).
- Opponents' entries: $\mathbf{W}_{\text {op }}:=\left\{\mathbf{w}_{o}\right\}_{o=1}^{O}$. (Uncertainty \#2)
- Opponents' points total: $G_{o}:=\mathbf{w}_{o}^{\top} \delta$.


## Reward Structures

## Double-Up

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Top-Heavy

- Top few ranks win $R_{1}$, next few ranks win $R_{2}<R_{1}$, and so on.
- $R_{1}$ could be as high as $\$ 1 \mathrm{~m}$.


## Problem Formulations When $N=1$

Denote by $G^{(r)}$ the $r^{t h}$ percentile of $\left\{G_{o}\right\}_{o=1}^{O}$.

- $G^{(r)}$ is the stochastic benchmark we need to beat in double-up contest.
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Top-Heavy Formulation:

$$
\max _{\mathbf{w} \in \mathbb{W}} \sum_{d=1}^{D} R_{d} \mathbb{P}\left\{\mathbf{w}^{\top} \delta>G^{\left(r_{d}^{\prime}\right)}\left(\mathbf{W}_{\mathrm{op}}, \delta\right)\right\}
$$

where the $R_{d}$ 's are decreasing in $d$.

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## Hunter, Vielma, Zaman (2016)

- Only consider winner-takes-all payoff structure.
- Propose a greedy MIP formulation to construct portfolio of teams
- Each team targeted to have a high mean and variance
- Teams designed to have low correlation
- Do not consider opponents behavior.


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## Our contributions

- Model exact payoff structure of contest.
- Model DFS opponents behavior leading to Dirichlet regressions.
- Connect to mean-variance theory on outperforming stochastic benchmarks.
- Optimal mean / variance trade-off determined via sequence of binary quadratic programs.
- Portfolio constructed via greedy algorithm motivated by parimutuel betting.
- Estimate value of insider trading and collusion.


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## The Dirichlet Distribution

- A Dirichlet distribution $\operatorname{Dir}\left(\alpha_{1}, \ldots, \alpha_{K}\right)$ is a distribution on the ( $K-1$ )-dimensional simplex in $\mathbb{R}^{K}$.
- So a draw from $\operatorname{Dir}\left(\alpha_{1}, \ldots, \alpha_{K}\right)$ yields a probability vector in $\mathbb{R}^{K}$.







Six Dirichlet distributions on the 2-dimensional simplex.
Source: towardsdatascience.com

## Positional Marginals \& Dirichlet Regression

Consider QB selection for DFS opponent's team:

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- $\boldsymbol{\beta}_{\mathrm{QB}}$ estimated via Dirichlet regression.


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- Now easy to generate QBs for $\mathbf{W}_{\text {op }}$ as Dirichlet-multinomial.

Other positional marginals obtained similarly so easy to simulate $\mathbf{W}_{\text {op }}$ once some copula chosen.

## Dirichlet Regression Results



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where $Y_{\mathbf{w}}:=\mathbf{w}^{\top} \delta-G^{(r)}$.

- Adopt a mean-variance approach to solve for $\mathbf{w}^{*}$
- follow Morton et al (2003) on outperforming a stochastic benchmark.

Algorithm 1 For the Double-Up Problem with $N=1$
1: if $\exists \mathbf{w} \in \mathbb{W}$ with $\mu_{Y_{\mathbf{w}}} \geq 0$ then
2: for all $\lambda \in \Lambda$ do
3: $\quad \mathbf{w}_{\lambda}=\underset{\mathbf{w} \in \mathbb{W}, \mu_{Y_{\mathbf{w}}} \geq 0}{\operatorname{argmax}}\left\{\mu_{Y_{\mathbf{w}}}-\lambda \sigma_{Y_{\mathbf{w}}}^{2}\right\}$
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- Algorithm 1 requires solving a series of binary quadratic programs.
- Optimal if mean-variance assumption holds.


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- But what to do for $N>1$ ?
- Consider following idealized greedy algorithm.

```
Algorithm 2 Idealized Greedy Algorithm for Construction of Top-Heavy Portfolio
    1: \(\mathbf{W}^{*}=\varnothing\)
    2: for all \(i=1, \ldots, N\) do
    3: \(\quad \mathbf{w}_{i}^{*}=\operatorname{argmax} \mathcal{R} \operatorname{eward}\left(\mathbf{W}^{*} \cup \mathbf{w}\right)\)
        \(\mathbf{w} \in \mathbb{W}\)
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## Support for Idealized Greedy Algorithm

1. Consider parimutuel betting - a specialized case of a DFS contest where:

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Problem: Cannot find $\mathbf{w}_{i}^{*}$ when $i>1$.

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Conclusion: Want to choose a diversified portfolio of teams where each team's fantasy points score has high mean and variance.

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Algorithm 3 Top-Heavy Optimization for \(N\) Entries
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## Results

- Participated at FanDuel during the 2017-18 NFL season.
- Main focus on top-heavy for experiments.
- Benchmark model similar to Hunter, Vielma, and Zaman (2016).
- Invested $\$ 50$ per week for each of the two models with $N=50$.


## ROI of Over $350 \%$ in Just 17 Weeks!



Cumulative realized dollar P\&Ls in top-heavy contests during 2017 NFL season with $N=50$

## But a Very High Variance!



Predicted and realized cumulative P\&L for the strategic and benchmark models for all seventeen weeks of the FanDuel DFS contests in the 2017 NFL regular season.

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## Scandal Erupts in Unregulated World of Fantasy Sports

By JOE DRAPE and JACQUELINE WILLIAMS OCT. 5, 2015


An employee in the DraftKings offices last month. DraftKings and FanDuel said "both companies have strong policies in place to ensure that employees do not misuse any information at their disposal."
Stephan Savoia/Associated Press

## The Value of Insider Trading



Weekly expected P\&L for the strategic model $(N=50)$ with and without inside information p in the top-heavy series.


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|  | Expected P\&L (USD) |  |  | Probability of Loss |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $N_{\text {collude }}$ | NC | C | Increase | NC | C | Decrease |
| 1 | 6,053 | 6,053 | $0 \%$ | 0.49 | 0.49 | $0 \%$ |
| 2 | 9,057 | 10,240 | $13 \%$ | 0.49 | 0.47 | $4 \%$ |
| 3 | 10,975 | 13,776 | $26 \%$ | 0.49 | 0.46 | $6 \%$ |
| 4 | 12,411 | 16,883 | $36 \%$ | 0.49 | 0.46 | $7 \%$ |
| 5 | 13,632 | 19,677 | $44 \%$ | 0.49 | 0.45 | $8 \%$ |

Total expected dollar P\&L (over 17 weeks) and average weekly probability of loss related to the top-heavy contests for both the non-colluding ("NC") and colluding ("C") portfolios with $E_{\max }=50$ and $N_{\text {collude }} \in\{1, \ldots, 5\}$.

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Caveat: Actual value of collusion likely much smaller.

## Conclusions

- Developed a new framework for DFS team selection.
- Model opponent behaviour via Dirichlet regression.
- Leveraged mean-variance theory from finance.
- Results from parimutuel betting and submodular maximization motivate greedy algorithm for constructing portfolio of $N$ entries.
- Demonstrated value in real-world contests.
- Can estimate value of insider trading and / or collusion.


## Ongoing Research

- Test on other sports (baseball, basketball, ice hockey)
- Very high variance in NFL contests due to injuries, roster size, weather, etc.
- Only 16 games per team so also high seasonal variance.
- Actively update parameter estimates
- Lots of news comes out just before games
- Witnessed instances when reacting to such news would have been beneficial and possible.
- Improved Monte-Carlo algorithms.
- Heuristics for re-optimizing portfolios in event of late-breaking news.
- What if the opponents are strategic too?
- handle this to some extent via stacking copula.


## Thank you!



## Monte-Carlo and Order Statistics

Need to estimate $\mu_{G^{(r)}}, \sigma_{G^{(r)}}^{2}, \sigma_{\delta, G^{(r)}}$ for various algorithms.

## Monte-Carlo and Order Statistics

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- Since $G_{o} \mid(\delta, \mathbf{p})$ IID for $o=1, \ldots, O$ order statistics theory implies

$$
G^{(q O)} \mid(\boldsymbol{\delta}, \mathbf{p}) \xrightarrow{p} F_{G \mid(\boldsymbol{\delta}, \mathbf{p})}^{-1}(q) \quad \text { as } O \rightarrow \infty
$$

- So just simulate $(\boldsymbol{\delta}, \mathbf{p})$, then estimate CDF $F_{G \mid(\boldsymbol{\delta}, \mathbf{p})}$ to obtain $\left(\boldsymbol{\delta}, \mathbf{p}, G^{(r)}\right)$.

Other improvements also used. e.g. splitting.

